# PHILIP STRUMINE

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## **Economist dba Lead Data Scientist**

Experienced data professional with a proven track record of building and scaling production-ready machine learning solutions while driving business strategy through advanced causal inference techniques. Experienced in leading crossfunctional teams, mentoring data scientists, and securing executive buy-in for AI-driven initiatives. Adept at designing and deploying models that not only enhance user engagement but also provide actionable insights to optimize decision-making, measure ROI, and drive business growth.

# **EDUCATION**

PhD ABD, Applied Economics - Northeastern University - Boston, MA

MS, Mathematical Finance - Boston University Graduate School of Management - Boston, MA

BS, Applied Mathematics - University of Florida - Gainesville, FL

#### SELECT PROFESSIONAL EXPERIENCE

# Senior Data Scientist - Aetna, a CVS Health Company

2022-Present

Led the development, deployment, and performance tracking of maternity-related campaign and risk models.

- Implemented scalable SQL models deployed by Python DAG leveraging frameworks such as scikit-learn and GCP to enhance campaign success measurement and product impact
- Developed, deployed and owned a novel, clinical model that outperformed all previous clinical research-backed results by improving specificity by 12%
- Assessed value of two previously unmeasurable campaigns and then achieved full buy-in from many verticals to initiate refreshes for both campaigns leading to 35% ROI
- Consolidated numerous complex campaign analyses into a simple-to-understand executive summary leading to YoY
  cost reduction of 8%

### Chair, Senator, and Assistant Professor, Mathematics – Mount Ida College

2012-2018

Prior to industry, I chaired a mathematics department, where I designed and taught applied statistics and machine learning topics, mentoring students in real-world analytics applications while managing a department of 10 faculty

• Revamped business mathematics curriculum to include foundational machine learning and data science principles, fostering applied learning in a scalable, online format

#### Co-Founder and VP Analytics – eLayaway

2006-2009

Established advanced analytics function for online payments startup company, including building eLayway's analytical engine. Analyzed future revenue and cost streams. Leveraged insights to develop finance optimization strategies.

• Modeled startup's customer base with custom pipeline that delivered advanced analytics, which increased ROI of annual marketing initiatives by over 27%

# PROFESSIONAL PROFILE

**Remain Agile** – Maintain flexibility to explore ideas, adopt emerging solutions, and overcome perceived limitations **Propel Innovation** – Leverage analysis to help organizations move beyond what is present, obvious, and known **Forge Relationships** – Cultivate collaborative team environments to achieve goals and expedite solution discovery

#### SELECT TECHNICAL SKILLS

Git; Python (Spark, TensorFlow, Dash, Pandas, SciKit Learn, Selenium, Plotly, Seaborn); R (Tidyverse, Shiny, Stargazer); BigQueryML; Jenkins; Airflow; VertexAl Pipelines; BASH; SQL; Stata; C; C++; Excel; MATLAB; SPSS; Mathematica; Tableau